

MEA Value Added Services

We are just beginning where others end...

✓ **The Procurement Process is where we start**

- This can be a very *time-consuming* process. We can handle this from start to finish leaving you more time to do what you do best – and that is run your business.
- *Properly packaging* a requirement may reduce the rate being offered from suppliers.
- *Market knowledge*. Knowing which suppliers in a market are the most aggressive, benefits our customers by lower rates.

✓ **Continued Involvement** (*Our services to our clients are just beginning when the agreements are signed.*)

- **Periodic reviews** to let you know how you stand relative to the host utility and the market.
- **Strategy sessions** are can be an extremely valuable tool in the managing your energy.
 - Timing on when to go back into the market
 - Looking at how to lower the rate during the contract term

✓ **The EDM[®] (Energy Data Manager)**

- Matrix Energy Advisors' customers are given the use, at no extra charge, of our proprietary software and online tools. These tools can be very helpful in effectively managing energy data.

✓ **Bill Analysis / Tariff Review**

- Reducing your energy spend is an ongoing process. At MEA we look at the “Distribution” side of the bill for additional savings. Understanding how and when you use power can save \$\$\$'s.

✓ **Curtailement Programs**

- We assist our clients with curtailment/demand response programs. This can be an effective tool in managing the energy spend. The financial incentives can be significant.

✓ **PLC (Peak Load Contribution) Management**

- Your PLC tag, as it is sometimes called, is the “demand” component on the electric grid. By managing how and when power is used can make the difference between a good energy quote or great energy quote for fixed rate customers.

