

MEA Value Added Services

We are just beginning where others end...

✓ **The Procurement Process is where we start**

- This can be a very *time-consuming* process. We can handle this from start to finish leaving you more time to do what you do best – run your business.
- *Properly packaging* a requirement may reduce the rate being offered from suppliers.
- *Market knowledge*. Knowing which suppliers in a market are the most aggressive will produce benefits by lower rates.

✓ **Continued Involvement** (*Our services to our clients are just beginning when the agreements are signed.*)

- **Periodic reviews** to let you know how you stand relative to the host utility and the market.
- **Strategy sessions** are can be an extremely valuable tool in the managing your energy.
 - Timing on when to go back into the market
 - Looking at how to lower the rate during the contract term

✓ **The EDM[®] (Energy Data Manager)**

- Matrix Energy Advisors' customers are given the use, at no extra charge, of our proprietary software for assisting in the effective management of your energy data.

✓ **Bill Analysis**

- Reducing your energy spend is an ongoing process. At MEA we look at the "Distribution" side of the bill for additional savings.

✓ **Curtailement Programs**

- We assist our clients with curtailment/demand response programs. This can be an effective tool in managing the energy spend. The financial incentives can be significant.

✓ **PLC (Peak Load Contribution) Management**

- This can be especially valuable when shopping for power. By effectively managing how and when you use your power can make the difference between a good energy quote and a great energy quote.

